## Summer I 2007 Schedule*

**Begins: Monday, May 21, 2007**  
**Ends: Wednesday, July 11, 2007**

### Course  | Sec  | Title                                      | Credits | Day Time | Room  | Instructor  | Prerequisites                                                                 | Schedule Notes |
---------|------|--------------------------------------------|---------|----------|--------|-------------|--------------------------------------------------------------------------------|----------------|
AC814 A1 |       | Financial Statement Analysis & Investor Decisions | 3 or 4   | M/W 06:00-09:00 | SMG 306 | Hunt, Alister | CD710 or OB710/711 or OB712/713, AC710/711, QM716/717, MK723/724, FE721/722  | Meets w/AC 541. Follow undergraduate summer term dates. Meets 5/23 - 6/28** |
AC841 A1 |       | Advanced Accounting                         | 3 or 4   | M/W 1:00-4:00  | SMG 211 | Seltz, William | AC710/711, AC847 and AC848 (or concurrently)                                  | Meets w/AC 565. Follows undergraduate summer term dates. Meets 5/23 - 6/28** |
ES717 A1 |       | Creating Your Career Marketing Plan         | 1       | M 06:00-09:00  | SMG 310 | Harrington, Brad | none                                                                            |                             |
FE730 A1 |       | Economics and Management Decisions          | 4       | T/R 06:00-09:00 | SMG 322 | Griswold, David | OB712/713 (Recommend QM 717)                                                  |                             |
FE822 A1 |       | Fixed Income Markets                         | 3 or 4   | M/W 06:00-09:00 | SMG 312 | Roberts, Mark  | FE721/722                                                                      |                             |
IM851 A1 |       | European Field Seminar                       | 3 or 4   | N/A/N/A       |        | Brune, Frederic | CD710 or OB710/711 or OB712/713, AC710/711, QM716/717, FE721/722, MK723/724, QM716/717, FE721/722, QM716/717, FE721/722, QM716/717, FE721/722 |                             |
IM852 A1 |       | Global Social Enterprise Field Seminar - Brazil | 3 or 4   | N/A/N/A       |        | McCormack, Kristen | CD710 or OB710/711 or OB712/713, AC710/711, QM716/717, FE721/722, MK723/724, QM716/717, FE721/722, QM716/717, FE721/722, QM716/717, FE721/722, QM716/717, FE721/722 |                             |
MK855 A1 |       | Internet Marketing                          | 3 or 4   | T/R 06:00-09:00 | SMG 211 | Utter, Deborah | MK723/724                                                                      |                             |
OB860 A1 |       | Managerial Decision Making                   | 3 or 4   | M/W 06:00-09:00 | SMG 211 | Anastasi, Tom  | CD710 or OB710/711 or OB712/713                                              |                             |
QM717 X1 |       | Data Analysis for Managerial Decision-Making | 4       | M/W 06:00-09:00 | SMG 222 | Edlefsen, Paul | CD710 or OB710/711 or OB712/713, AC710/711                                   | Reserved for Cohort 12A students only. |
QM717 X2 |       | Data Analysis for Managerial Decision-Making | 4       | M/W 06:00-09:00 | SMG 224 | Heineke, Janelle | CD710 or OB710/711 or OB712/713, AC710/711                                   | Reserved for Cohort 12B students only. |
SP751 A1 |       | Competition, Innovation, and Strategy        | 4       | M/W 06:00-09:00 | SMG 322 | Molander, Eric  | CD710 or OB710/711 or OB712/713, AC710/711, MK723/724, FE721/722, FE727/730, IS710/711 *, OM725/726 | Los Angeles Business Management Practicum. Program Runs: 6/11/07 - 8/17/07 |
SP751 B1 |       | Competition, Innovation, and Strategy        | 4       | M/W 06:00-09:00 | SMG 322 | Molander, Eric  | CD710 or OB710/711 or OB712/713, AC710/711, MK723/724, FE721/722, FE727/730, IS710/711 *, OM725/726 | Los Angeles Business Management Practicum. Program Runs: 6/11/07 - 8/17/07 |
**Summer II 2007 Schedule**

**Begins: Thursday, July 12, 2007**  
**Ends: Wednesday, August 29, 2007**

### Course  | Sec  | Title                                      | Credits | Day Time | Room  | Instructor  | Prerequisites                                                                 | Schedule Notes |
---------|------|--------------------------------------------|---------|----------|--------|-------------|--------------------------------------------------------------------------------|----------------|
ES711 B1 |       | Career Coaching                             | 1       | T/R 06:00-09:00 | SMG 304 | Bussin, Randi | none                                                                            | Meets for the first 4 T/R of Summer II. Followed by ES 715. Meets 7/12, 7/17, 7/19 & 7/24. |
ES711 B2 |       | Career Coaching                             | 1       | M/W 06:00-09:00 | SMG 224 | Catsoushes, Corvis | none                                                                            | Meets for the first 4 M/W of Summer II. Meets 7/16, 7/18, 7/23 & 7/25. |
ES715 B1 |       | Developing your Career Network              | 1       | T/R 06:00-09:00 | SMG 304 | Harrington, Brad | none                                                                            | Begins the week following the conclusion of ES 711. Meets 7/26, 7/31, 8/2 & 8/7. |
FE820 B1 |       | Corporate Financial Management              | 3 or 4  | M/W 06:00-09:00 | SMG 304 | Santini, Don  | FE721/722                                                                      |                             |
FE823 B1 |       | Investments                                 | 3 or 4  | T/R 06:00-09:00 | SMG 306 | Haggie, Moshe | FE721/722                                                                      |                             |
MK864 B1 |       | Pricing Strategy and Tactics                | 3 or 4  | T/R 06:00-09:00 | SMG 310 | Harmer, Richard | MK723/724                                                                      |                             |
OB853 B1 |       | Negotiations                                | 3 or 4  | M/W 06:00-09:00 | SMG 306 | Cohen, Moshe  | CD710 or OB710/711 or OB712/713                                               |                             |
OM726 B1 |       | Creating Value Through Operations and Technology | 4       | T/R 06:00-09:00 | SMG 312 | Heineke, Janelle | CD710 or OB710/711 or OB712/713, AC710/711, QM716/717, MK723/724, FE721/722 |                             |
QM717 B1 |       | Data Analysis for Managerial Decision-Making | 4       | M/W 06:00-09:00 | SMG 324 | Olding, Ben  | CD710 or OB710/711 or OB712/713, AC710/711                                   | Meets for the first 7 M/W of Summer II only. Meets 7/16, 7/18, 7/23, 7/25, 7/30, 8/1 & 8/6 |
SP700 B1 |       | Current Topics in Law and Ethics            | 2       | M/W 06:00-09:00 | SMG 310 | Chang, Kabrina | CD710 or OB710/711 or OB712/713, AC710/711                                   | Meets 7 T/R. Meets 7/17, 7/19, 7/24, 7/26, 7/31, 8/2 & 8/7 |
SP700 B2 |       | Current Topics in Law and Ethics            | 2       | T/R 06:00-09:00 | SMG 315 | Waxler, Jim  | none                                                                            |                             |

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*Please note the Graduate School of Management follows a unique summer meeting schedule, which differs from the University's Summer Term.

**GSM AC 841 & GSM AC 865 only will follow the University's Summer Term. Begins: 5/22/07 Ends: 6/29/07**

Updated: 6/14/2007