



Boston University Questrom School of Business MADRID MANAGEMENT INTERNSHIP PROGRAM – SPRING 2021

Concentration Requirements for Students Who Entered Fall 2019 or After

Application Procedure

All BU students must apply online at www.bu.edu/abroad.

- Applications are due by October 1st. (recommended: by Sept. 15th)
- *Note:* Students must meet with an advisor in the [Questrom UDC](#) before applying.

Pre-Requisites

To study in Madrid, students must have completed their Core courses (MK 323, QM 323, OM 323, FE 323) as well as six semesters of college-level Spanish.

Program Timeline

This program is offered in the spring semester only. It begins early January and ends mid-May. The courses and the internship occur concurrently throughout the semester.

Approved Courses

Students take **four** courses for a total of sixteen credits while in Madrid. At least one of the courses must be a management course. A typical MIP course load in Madrid consists of:

- QST MO430 – Internship and corresponding seminar (mandatory) – 4 credits*
- CAS SP 440 – Seminar on Contemporary Spanish Topics (mandatory) – 4 credits*
- Management Course – 4 credits
- Management Course or liberal arts course – 4 credits

**These courses are taken through the Instituto Internacional en España in Madrid. Students take their other courses at the Universidad Autónoma de Madrid.*

The Universidad Autónoma de Madrid courses listed on the back of this sheet have been approved by Questrom faculty as equivalent to Questrom courses. Students attending this study abroad program should choose from the provided list of courses, or have an alternate course *pre-approved* by the Questrom Undergraduate Development Center.

Important Note

- In general, students may take up to two concentration courses abroad per concentration. Further, they may take up to one “A List” course abroad per concentration. The list of available courses on the reverse side of this sheet shows what courses are available and how they may be applied toward each concentration.
- Students are unable to take HUB units through the Universidad Autónoma de Madrid

For more information on this program, please visit the Boston University Study Abroad website at <http://www.bu.edu/abroad/programs/madrid-management-internship-program/> and meet with an advisor in the Undergraduate Development Center (617-353-2650) for course planning.

For further information about the Universidad Autónoma de Madrid, visit their website <http://www.uam.es>. To find their available courses, look here:

http://www.uam.es/ss/Satellite/Economicas/es/1234888164844/sinContenido/Horarios_y_aulas_de_clase.htm.

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Courses scheduled to be offered may change slightly prior to the beginning of the term.

Spring—Typical Courses

Take the two required courses:

BU Course #	Boston University Course Title	Questrom Equivalent	
CAS SP 440	Seminar on Contemporary Spanish Topics	CAS SP 440	Liberal Arts/Non-Mgmt Elec
QST MO430	Internship in Management	QST MO430	MO B-List Hub: IIC

Select two additional courses:

UAM Course #	Universidad Autónoma de Madrid Course Title	Questrom Equivalent	
Finance			
<i>Finance is very difficult at Universidad Autónoma de Madrid.</i>			
16755	Mercados Financieros – <i>Financial Markets</i>	FE 442	B List
16758	Financiación Internacional – <i>International Finance</i>	FE 427	B List
16752	Análisis de Estados Financieros – <i>Financial Statement Analysis</i>	FE B-list	B List (Other B-list MUST be from the Finance dept if students take this course).
General Management			
All concentration electives listed will count, including those listed below.			
16775	Consolidación de Estados Financieros – <i>Consolidation of Financial Statements</i> Very difficult course. Only for the brave.	General Mgmt Elective	
16777	Programación y Control Presupuestario – <i>Programming and Budgetary Control</i>	General Mgt Elective	
Global Business			
16713	Instrumentos Comerciales de cooperación de la EU - <i>Instruments and Commercial Cooperation of the European Union</i>	IM 345	A List
16779	Dirección Internacional de la Empresa - <i>International Business Management</i>	IM 345	A List
18276	Instituciones Financieras/Económicas Internacionales - <i>International Financial/Economic Institutions</i>	IM 345	A List
16698	Financiación Internacional – <i>International Finance</i>	FE 427	B List
Law			
All concentration electives listed will count as a Law B List elective.			
16743	Derecho Mercantil – <i>Commercial Law</i>	LA elective	B List
Marketing			
16633	Marketing Turístico – <i>Tourism Marketing</i>	MK elective	B List
16765	Desarrollo de Nuevos Productos y Marcas – <i>Development of New Products and Brands</i>	MK elective	B List
Management & Organizations			
16783/ 18299	Sociología de las Organizaciones – <i>Sociology of Organizations</i>	MO elective	B List

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16745	Organización de Empresas – <i>Business Organization</i>	MO elective	B List
Strategy			
16713	Instrumentos Comerciales de cooperación de la EU - <i>Instruments and Commercial Cooperation of the European Union</i>	IM 345	B List
16779	Dirección Internacional de la Empresa - <i>International Business Management</i>	IM 345	B List
Liberal Arts			
16737	Microeconomía – <i>Microeconomics</i>	EC 101	Req'd course
16634	Estructura de Mercados – <i>Tourism Economics</i>	EC 3xx	Econ minor
16788	Sociología del Consumo – <i>Sociology of Consumption</i>	Social Science, CAS Elective, or Non-Mgmt Elective	
Other liberal arts courses are available and can be evaluated/approved through the Questrom UDC.			