



## Boston University Questrom School of Business Dublin Management Internship – Spring 2023

### Application Procedure

All BU students must apply online at [www.bu.edu/abroad](http://www.bu.edu/abroad).

- Applications are due by October 1<sup>st</sup>.
- *Note:* Students must meet with an advisor in the [Questrom UDC](#) before applying.

### Pre-Requisites

To study in Dublin, students must have completed their Core courses (MK 323, IS 323, OM 323, FE 323). UCD's admissions criteria require study abroad students to have an overall GPA minimum of 3.0. Students with a GPA below a 3.0 may be considered on a case by case basis and should contact BU Study Abroad before applying. Students who do not have at least a 2.8 GPA will only be authorized to take courses in the Quinn Business School.

### Program Timeline

This program is offered in the spring semester only. It begins mid-January and ends early June. Students take courses at University College Dublin from January to May and finish their stay by completing an internship.

### Approved Courses

Students take **five** courses for a total of sixteen credits while in Dublin. Three of the courses must be management courses. A typical MIP course load in Dublin consists of:

- QST MO 430 – Internship and corresponding seminar (mandatory) – 4 credits
- CAS HI 3XX – Choice of Irish History Course (mandatory) – 3 credits
  - ARCH20170 - Discovering Ireland: Landscape and Heritage
  - HIS 10310 – Ireland's English Centuries
  - HIS 10320 – From Union to Bailout: Imagining Modern Ireland, 1800-present
  - HIS 20960 – The Irish Experience
  - HIS 20970 – Early Medieval Ireland
  - IRST30150 - Ireland Uncovered
- Management Course – 3 credits\*
- Management Course – 3 credits \*
- Management Course– 3 credits\* *\*Taken at the Quinn Business School.*

The University College Dublin courses listed on the back of this sheet have been approved by Questrom faculty as equivalent to Questrom courses. Students attending this study abroad program should choose from the provided list of courses or have an alternate course *pre-approved* by the Questrom Undergraduate Academic and Career Development Center.

### Important Notes

1. In general, students may take up to two concentration courses abroad per concentration. Also, they may take up to one "A List" course abroad per concentration. The list of available courses on the reverse side of this sheet shows what courses are available and how they may be applied toward each concentration.
2. Independent concentrators, who petition to take three or more management courses at the University College Dublin, must take an additional 300-level management elective of their choice (for a total of five electives) before graduation to make up for the multiple three-credit management courses.
3. Students not dual concentrating should ask an advisor if they need an additional [free elective](#) course to meet minimum credit requirements for graduation. This will not slow students' progression toward graduation as they are already taking an additional class in Dublin.
4. Students are unable to take HUB units through the University College Dublin/Quinn School of Business
5. IS concentrators should discuss their course plan with the [IS concentration faculty advisor](#) if it involves taking more than one IS course abroad. It is strongly recommended that IS concentrators take no more than 1 B-list IS elective abroad and that another IS4xx course is taken at Questrom as the second B-list elective.

## Dublin Management Internship – Spring 2023

*Courses scheduled to be offered may change slightly prior to the beginning of the term.*

- For more information on this program, please visit the Boston University Study Abroad website at <http://www.bu.edu/abroad/programs/dublin-management-internship-program/> and meet with an advisor in the Undergraduate Academic and Career Development Center (617-353-2650) for course planning.
- For further Information about University College Dublin (<http://www.ucd.ie/quinn>) and a current course (“module”) schedule ([http://www.ucd.ie/students/course\\_search.htm](http://www.ucd.ie/students/course_search.htm)) please view the provided links.

### Take the two required courses:

UDC Course #	UCD Course Title	Questrom Equivalent	
HIS XXXXX	Irish History Course of choice	CAS HI 3xx	CAS/Non-Questrom
n/a	Internship in Management ( <i>Taken through BU</i> )	QST MO430	MO B-list <b>Hub:</b> IIC

### Take 3 more courses. You may take one non-management course beyond the list below with UDC approval:

Finance			
FIN30100	Investment and Portfolio Management	FE 445	A List
FIN30080	Financial Institution Management	FE 442	B List
ACC 30060	Financial Statement Analysis	FE Elective	B List
FIN30090	Treasury & Risk Management	FE Elective	B List
FIN30190	Behavioral Finance	FE Elective	B List
FIN30220	Green Ventures	FE Elective	B List
Independent			
All concentration electives listed will count, including those listed below. No more than two courses will be applied. Students must seek approval of Independent Concentration Coordinator.			
ACC30040	Advanced Management Accounting	Independent Elective (non-AC concentrators)	
BMGT20130	Managing Business Ethics	Independent Elective	
Innovation Entrepreneurship			
BMGT30090	Entrepreneurship in Action	SI 344	A List
BMGT20160	Business and Social Enterprise	I & E Elective	B List
Global Business			
BMGT20140	Global Business	IM 345	A List
BMGT30130	Global Industry Analysis	IM 345	A List
BMGT20050	International Management	MO 444	B List
BMGT30440	Managing in a Cross Cultural Environment	MO 444	B List
MKT30080	Global Marketing	MK 467	B List
BMGT30320	EU Policy in Business	GB Elective	B List
BMGT30220	Supply Chain Management	OM 467	B List
Law			
HRM30010	Human Resources Management	MO 441	B List
Information Systems		Max: 1 course	
<i>(IS concentrators are strongly encouraged to take another IS4xx course as their second B-list elective upon return to Questrom)</i>			
MIS10040	Web Design & Web Analytics	IS 472	B List
MIS30070	Digital Innovation	IS Elective	B List
MIS30150	Strategic Decision Making in the Digital World	IS Elective	B List
Marketing			
MKT30080	Global Marketing	MK 467	B List
MKT30090	Marketing Communications	MK Elective	B List
MKT30120	Digital Marketing	MK Elective	B List
MKT30140	Consultative Selling and Negotiations	MK Elective	B List

## Dublin Management Internship – Spring 2023

*Courses scheduled to be offered may change slightly prior to the beginning of the term.*

MIS20040	Digital Business & Social Media Strategy	MK 468	B List
<b>Operations &amp; Technology Management</b>			
BMGT30210	Managing Service Operations	OM Elective	B List
BMGT30220	Supply Chain Management	OM 467	B List
MIS30010	Decision Analytics	OM Elective	B List
<b>Management &amp; Organizations</b>			
HRM30010	Human Resources Management	MO 441	B List
BMGT20050	International Management	MO 444	B List
BMGT30440	Managing in a Cross-Cultural Environment	MO 444	B List
HRM20020	Employment Relations	MO Elective	B List
HRM30060	Managing Diversity	MO Elective	B List
BMGT30210	Managing Service Operations	MO Elective	B List
MIS10040	Web Design Analytics	MO Elective	B List
<b>Strategy</b>		<b>Max: 2 courses</b>	
BMGT20140	Global Business	IM 345	B List
BMGT30130	Global Industry Analysis	IM 345	B List
MIS10040	Web Design & Web Analytics	SI Elective	B List
<b>Non-Management Electives</b>			
ECON30150	International Money and Banking	CAS EC 3xx	CAS/non-QST/EC minor
ECON30160	International Trade Economics	CAS EC 391	CAS/non-QST/EC minor