



Boston University Questrom School of Business SYDNEY MANAGEMENT INTERNSHIP PROGRAM SPRING 2023

Application Procedure

All BU students must apply online at www.bu.edu/abroad.

- Applications are due by **September 15th**.
- *Note:* Students must meet with an advisor in the [Questrom UDC](#) before applying.

Pre-Requisites

To study in Sydney, students must have completed their Core courses (MK 323, QM 323, OM 323, FE 323). Students must have a 3.0 GPA. The University of Sydney is very strict about the GPA requirement.

Program Timeline

This program is offered in the spring semester only. It begins early January and ends early July. In January and February, students take AN 368 and complete an internship. In March and beyond, students take courses at the University of Sydney.

Approved Courses

Students take **five** courses for a total of seventeen credits while in Sydney. At least two of the courses must be management courses. A typical MIP course load in Sydney consists of:

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|---|-----------|-----------|-------------------------|
| • CAS AN 368 – Australian Culture and Society | mandatory | 4 credits | At BU Center Sydney |
| • CAS EC 497 – Internship and seminar | mandatory | 4 credits | At BU Center Sydney |
| • Management Course | | 3 credits | At University of Sydney |
| • Management Course | | 3 credits | At University of Sydney |
| • Management Course or Liberal Arts Course | | 3 credits | At University of Sydney |

The University of Sydney courses listed on the back of this sheet have been approved by Questrom faculty as equivalent to Questrom courses. Students should choose from the provided list of courses, or have an alternate course *pre-approved* by the Questrom Undergraduate Development Center.

Important Notes

1. In general, students may take up to two concentration courses abroad per concentration. Further, they may take up to one “A List” course abroad per concentration. The list of available courses on the reverse side of this sheet shows what courses are available and how they may be applied toward each concentration.
2. Independent concentrators, who petition to take three or more management courses at the University of Sydney, must take an additional business elective of their choice (for a total of five electives) before graduation to make up for the multiple three-credit courses.
3. Students not dual concentrating should ask an advisor if they need additional elective coursework to meet minimum credit requirements for graduation. This will not slow students’ progression toward graduation as they are already taking an additional class in Sydney.
4. Admission to each unit (course) is upon application; students must have completed the pre-requisite courses as listed by the University of Sydney to be allowed to enroll.
5. Students are **unable** to fulfill HUB units through courses taken at the University of Sydney.
6. IS concentrators should discuss their course plan with the [IS concentration faculty advisor](#) if it involves taking more than one IS course abroad. It is strongly recommended that IS concentrators take no more than 1 B-list IS elective abroad and that another IS4xx course is taken at Questrom as the second B-list elective.

- For more information on this program, please visit the Boston University Study Abroad website at <http://www.bu.edu/abroad/programs/sydney-management/>. Meet with an advisor in the Undergraduate Development Center (617-353-2650) for course planning.
- View the provided links for further information about University of Sydney (<http://sydney.edu.au/>) and for a current course schedule (<http://sydney.edu.au/courses/> select “Units of Study” under “Find a Course”).

Sydney Management Internship 2023

Courses listed may change slightly prior to the beginning of the term.

Spring—Typical Courses

Take the two required courses:

BU Course #	Boston University Course Title	Questrom Equivalent
CAS AN 368	Australian Culture and Society	Social Science/CAS Elective/Non-QST Elective HUB: HCO, GCI, RIL
CAS EC 497	Internship in Management	CAS Elective/Non-QST Elective/Econ minor HUB: IIC

Select three additional courses:

Sydney Course #	University of Sydney Course Title	Questrom Equivalent	
Accounting			
FINC2011	Corporate Finance I	FE449	B List
FINC3015	Financial Valuation: A Case Study Approach	FE449	B List
Business Analytics			
QBUS380	Machine Learning & Data Mining in Business	BA476	B List
Finance			
Finance is extremely difficult at the University of Sydney. (Make sure to research U of Sydney pre-requisites!) 2000-level courses are recommended).			
FINC2011	Corporate Finance I	FE 449	A List
FINC3015	Financial Valuation: A Case Study Approach	FE 449	A List
FINC3017	Investments & Portfolio Management	FE 445	A List
FINC2012	Corporate Finance II	FE Elective	B List
FINC3011	International Financial Management	FE 427	B List
FINC3022	Alternative Investments (<i>Pre-requisite: FE 449</i>)	FE 450	B List
Independent			
All concentration electives listed will count, including those listed below. Only two courses can be applied towards concentration. Must seek approval from the Independent Concentration Coordinator.			
ACCT2011	Financial Accounting A	Independent Elective (non-AC concentrators)	
ACCT3011	Financial Accounting B	Independent Elective (non-AC concentrators)	
ACCT3013	Financial Statement Analysis	Independent Elective (non-AC concentrators)	
ACCT3014	Auditing & Assurance	Independent Elective (non-AC concentrators)	
IBUS3101	International Business Alliances	Independent Elective	
Innovation & Entrepreneurship			
IBUS2104	Entrepreneurship and Innovation	SI444	A List
IBUS3103	Entrepreneurship and Innovation	SI 444	A List
IBUS3108	Social Entrepreneurship	MO 356	B List
Global Business			
FINC3011	International Financial Management	FE 427	B List
IBUS2101	International Business Strategy	IM 445	B List
IBUS3108	Social Entrepreneurship	MO 356	B List
MKTG3116	International Marketing	MK 467	B List
Law			
CLAW3207	Employment Regulation for Business	LA 355	A List

Sydney Management Internship 2023

Courses listed may change slightly prior to the beginning of the term.

CLAW2201	Corporations Law	LA Elective	B List
CLAW2203	Regulation of Securities Markets	LA Elective	B List
WORK1003	Foundations of Work and Employment	MO 441	B List
Information Systems		Max: 1 courses	
<i>(IS concentrators are strongly encouraged to take another IS4xx course as their second B-list elective upon return to Questrom)</i>			
INFS2030	Digital Business Management	IS Elective	B List
ELEC3610	e-Business Analysis and Design	IS Elective	B List
FINC2011	Corporate Finance I	IS Elective	B List
QBUS380	Machine Learning & Data Mining in Business	BA476	B List
Marketing		Max: 2 courses	
MKTG2113	Marketing Insights (formerly Marketing Research)	MK 447	A List
MKTG2112	Consumer Behavior	MK 335	B List
MKTG3110	Digital Marketing	MK elective	B List
MKTG3116	International Marketing	MK 467	B List
MKTG3120	Building and Managing Brands	MK 487	B List
MKTG3121	Advertising: Creative Principles	MK 469	B List
MKTG3123	Social Marketing	MK elective	B List
QBUS380	Machine Learning & Data Mining in Business	BA476	B List
Operations & Technology Management			
WORK2222	Leadership in Organizations	MO 4xx	B List
IBUS3108	Social Entrepreneurship	MO 356	B List
Management & Organizations			
WORK1003	Foundations of Work and Employment	MO 441	B List
IBUS3108	Social Entrepreneurship	MO 356	B List
WORK2201	Foundations of Management	MO Elective	B List
CLAW3207	Employment Regulation for Business	LA 355	B List
MKTG2112	Consumer Behavior	MK 335	B List
Strategy		Max: 1 course	
IBUS2101	International Business Strategy	IM 445	B List
MKTG2113	Marketing Insights (formerly Marketing Research)	MK 447	B List

**Make sure to get all Liberals Arts and Business courses not on this list pre-approved before registering.*