



Courses Open to Exchange & Visiting Students to Questrom

Students, who have been admitted to the Boston University exchange or visiting students' program, may select business courses from the list below. While the pre-requisites listed should give students a sense of the courses they will be eligible to take, the Questrom School of Business Undergraduate Academic & Career Development Center will make the final determination as to whether a student is adequately prepared for a course. These courses are open to exchange and visiting students on a space available basis and, on rare occasion, may be subject to cancellation.

Course descriptions are here: <http://questromworld.bu.edu/udc/academics/course-descriptions/>.

Business Courses	Pre-requisite(s)	Term Offered	
		Fall	Spring
AC 221 Financial Accounting	none	X	X
AC 222 Managerial Accounting	Financial Accounting	X	X
AC 347 Intermediate Accounting I	Financial & Managerial Accounting	X	X
AC 348 Intermediate Accounting II	Financial, Managerial, & Intermediate Accounting I	X	X
AC 414 Financial Statement Analysis	Financial, Managerial, Intermediate Accounting I, & Pre-/co-req: Intermediate Accounting II	X	X
AC420 Introduction to Financial Analytics	Financial Management	X	X
AC 430 Accounting Research (2 credit course)	Financial, Managerial, Intermediate Accounting I, & Pre-/co-req: Intermediate Accounting II		X
AC 445 Advanced Managerial Actg.	Financial, Managerial, Intermediate Accounting I		X
AC 469 Princ. of Income Taxation I	Financial, Managerial Accounting, & Pre-/co-req: Intermediate Accounting I	X	X
AC 541 Advanced Accounting	Financial, Managerial, & Intermediate Accounting I Pre-/co-req: Intermediate Accounting II		X
AC 565 Auditing	Financial, Managerial, Intermediate Accounting I, & Intermediate Accounting II	X	X
AC 579 Principles of Income Taxation II	Financial, Managerial Accounting, Intermediate Accounting I, Principles of Income Taxation I		X
BA305 Business Decision-Making with Data	Introduction to Statistics and Computer Science	X	X
BA472 Business Experiments and Casual Methods	Introduction to Computer Science	X	
BA476 Machine Learning for Business Analytics	Introduction to Computer Science	X	X
SM132 Introduction to Finance	Pre-/co-req: Business, Society, & Ethics	X	X
FE 200 Principles of Finance	None	X	X
FE 342 Money, Finance. Markets, & Econ. Activity	Introduction to Finance	X	X
FE 427 International Financial Management	Financial Management	X	X
FE 429 Futures, Options, & Financial Risk Mgmt	Financial Management	X	X
FE433 ESG Investing	Financial Management		X
FE 445 Investment Analysis & Portfolio Mgmt.	Financial Management	X	X
FE 449 Corporate Financial Management	Financial Management	X	X
FE 450 Private Equity: Leveraged Buyouts	Corporate Financial Management	X	X
FE 454 Investment Banking	Financial Management	X	X
FE 455 Financing New Ventures	Financial Management	X	X



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FE 456 Fixed Income Analysis	Financial Management & Money, Financial Markets, and Economic Activity	x	x
FE458 Equities and Securities Analysis	Financial Management		
FE459 Computational Techniques for Finance	Financial Management; Intro to Computer Science		
FE460 Equity Analysis for Strategic Decision Making	Financial Management		x
FE 469 Real Estate Finance	Financial Management	x	x
IM 345 International Mgmt Environment	Micro and Macro Economics	x	x
IM 445 International Management Policy	Micro, Macro Economics, & International Finance; OR International Economics; OR International Mgmt		x
IS 223 Introduction to Information Systems	Introduction to management	x	x
IS 428 Managing Data Security	Intro Computer Science & Intro to Info Systems		x
IS 465 Managing Data Resources	Intro Computer Science & Intro to Info Systems	x	x
IS 467 Networking and Data Communications	Intro Computer Science & Intro to Info Systems	x	x
IS 469 Designing Information Systems	Intro Computer Science & Intro to Info Systems	x	x
IS 472 Electronic Commerce	Intro to Information Systems	x	
IS474 Platform Strategy and Design	Intro to Information Systems	x	
LA 245 Introduction to Law	none	x	x
LA343 Discrimination and the Law; Implications for Business	Introduction to Law		x
LA 346 Law and Ethics	Introduction to Law	x	x
LA 355 Employment Law and Public Policy	Introduction to Law	x	
LA365 Securities Regulation	Introduction to Law and Financial Management	x	
LA 360 Real Estate Law	Introduction to Law	x	x
LA 450 Advanced Business Law	Introduction to Law		x
MK 200 Principles of Marketing	None	X	x
MK 345 Consumer Behavior	Introduction to Management	x	x
MK442 Digital Marketing Analytics	Introduction to Marketing; Statistics		
MK 447 Marketing Research	Introduction to Marketing	x	x
MK 463 Services Marketing and Management	Introduction to Marketing		x
MK 465 Retailing Management	Introduction to Marketing	x	x
MK 466 Selling and Partnership Development	Introduction to Marketing		x
MK 467 Int'l Marketing Management	Introduction to Marketing	x	x
MK 469 Advertising and Promotional Strategy	Introduction to Marketing	x	x
MK 487 Branding	Introduction to Marketing	x	x
MO 221 Dynamics of Leading Organizations	none	x	x
MO 441 Human Resource Management	Introduction to Organizational Behavior	x	
MO 448 Negotiations	Junior or Senior Standing	x	x
MO 356 Leadership & Mgmt of Nonprofit Orgs	Managerial Accounting; Intro to Organizational Behavior	x	
MO 460 The Leadership Challenge	Introduction to Organizational Behavior	x	x
OM 353 Project Management	Introduction to Management	x	
OM 440 Operations Strategy	Introduction to Operations Management	x	
OM 441 Operations Analysis	Introduction to Operations Management		x
OM451 Environmentally Sustainable Supply Chains	Intro to Statistics		x
OM 467 Global Supply Management	Introduction to Operations Management		x
PL 430 U.S. Health Reform in the 21st Century	LA245; SM299; junior standing		x



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PL435 Business Strategy and Public Policy	2 semesters of Business Statistics, Microeconomics		x
SI 422 Strategy and Policy	Marketing, Operations, and Finance courses		
SI 344 Entrepreneurship	Marketing, Operations, and Finance courses	x	x
SI 448 Dilemmas in Scaling New Ventures	Marketing, Operations, and Finance courses		x
SI 451 Organizing for Design and Innovation	Marketing, Operations, and Finance courses	x	
SI 453 Strat. For Environmental Sustainability	Marketing, Operations, and Finance courses		x
SI464 Intellectual Property Strategy	Intro to Management	x	
SI 469 Real Estate Development	Marketing, Operations, and Finance courses		x
SI 471 Int'l Entrepreneurship	Marketing, Operations, and Finance courses		x
SI 480 Business Technology Innovation	Juniors and seniors in Engineering	x	x
SI 482 Strategy for Technology-Based Firms	Marketing, Operations, and Finance courses	x	x
QM 221 Prob. & Stats Decision-Making for Mgmt	none	x	x
QM 222 Modeling Bus Dec. & Mkt Outcomes	Intro to Statistics	x	x
SM 131 Business, Society, and Ethics	none	x	x
BA222 Modeling Bus Dec. & Mkt Outcomes	Intro to Statistics	x	x

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