



## Boston University Questrom School of Business Dublin Management Internship – Spring 2024

### \*Program details and requirements:

<http://www.bu.edu/abroad/programs/dublin-management-internship-program/>

\*All students should meet with an advisor in Questrom’s Undergraduate Development Center before applying

### Questrom Pre-Requisites

Students must have completed their Core courses (FE 323, MK 323, OM 323, QM 323).

### Approved Courses

Students take **five** courses for a total of sixteen US credits while in Dublin. Three of the courses must be Business courses. Classes *other than the internship class* are taken at **University College Dublin (UCD)**.

A typical course load in Dublin comprises:

- QST IM 430 – Internship and corresponding seminar (mandatory) – 4 BU credits *\*earns IIC Hub unit*
- CAS HI 3XX – Choice of Irish History Course (mandatory) – 3 BU credits\*
- 3 Management Course – 3 BU credits each\*  
*\*Irish classes earning 5 ECTS come back as 3 BU Credits.*

### Important Notes

1. Students may take up to **two concentration courses** abroad per concentration; of these, only **one** can fulfill an **A List** requirement.
2. Students are **unable** to fulfill HUB units through courses taken at University College Dublin.
3. Students **concentrating in Information Systems (IS)** should take no more than 1 B-list IS elective abroad. Any questions should be directed to the [IS concentration faculty advisor](#)

### Required Courses

UCD Course #	UCD Course Title	Questrom Equivalent	
varies	Irish History Course of choice	CAS HI 3xx	CAS/Non-Questrom
n/a	Internship in Management ( <i>Taken through BU</i> )	QST IM 430	MO B-list; <b>Hub:</b> IIC

### Management Courses

**Sample** of courses that have been **offered and approved in prior semesters**. Students may request approval for alternate courses from UCD’s current course (“module”) list:

<https://www.ucd.ie/quinn/internationalstudents/studyabroadprogramme/curriculum/>

Finance			
FIN30100	Investment and Portfolio Management	FE 445	A List
FIN30080	Financial Institution Management	FE 442	B List
ACC 30060	Financial Statement Analysis	FE Elective	B List
FIN30090	Treasury & Risk Management	FE Elective	B List
FIN30190	Behavioral Finance	FE Elective	B List
FIN30220	Green Ventures	FE Elective	B List
Independent			
All concentration electives listed will count, including those listed below. No more than two courses will be applied. Students must seek approval of Independent Concentration Coordinator.			
ACC30040	Advanced Management Accounting	Independent Elective (non-AC concentrators)	
BMGT20130	Managing Business Ethics	Independent Elective	
Innovation Entrepreneurship			
BMGT30090	Entrepreneurship in Action	SI 344	A List
BMGT20160	Business and Social Enterprise	I & E Elective	B List

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*Courses scheduled to be offered may change slightly prior to the beginning of the term.*

<b>Global Business</b>			
BMGT20140	Global Business	IM 345	A List
BMGT30130	Global Industry Analysis	IM 345	A List
BMGT20050	International Management	MO 444	B List
BMGT30440	Managing in a Cross Cultural Environment	MO 444	B List
MKT30080	Global Marketing	MK 467	B List
BMGT30320	EU Policy in Business	GB Elective	B List
BMGT30220	Supply Chain Management	OM 467	B List
<b>Law</b>			
HRM30010	Human Resources Management	MO 441	B List
<b>Information Systems *Max 1 course recommended</b>			
MIS10040	Web Design & Web Analytics	IS 472	B List
MIS30070	Digital Innovation	IS Elective	B List
MIS30150	Strategic Decision Making in the Digital World	IS Elective	B List
<b>Marketing</b>			
MKT30080	Global Marketing	MK 467	B List
MKT30090	Marketing Communications	MK Elective	B List
MKT30120	Digital Marketing	MK Elective	B List
MKT30140	Consultative Selling and Negotiations	MK Elective	B List
MIS20040	Digital Business & Social Media Strategy	MK 468	B List
<b>Operations &amp; Technology Management</b>			
BMGT30210	Managing Service Operations	OM Elective	B List
BMGT30220	Supply Chain Management	OM 467	B List
MIS30010	Decision Analytics	OM Elective	B List
<b>Management &amp; Organizations</b>			
HRM30010	Human Resources Management	MO 441	B List
BMGT20050	International Management	MO 444	B List
BMGT30440	Managing in a Cross-Cultural Environment	MO 444	B List
HRM20020	Employment Relations	MO Elective	B List
HRM30060	Managing Diversity	MO Elective	B List
BMGT30210	Managing Service Operations	MO Elective	B List
MIS10040	Web Design Analytics	MO Elective	B List
<b>Strategy</b>		<b>Max: 2 courses</b>	
BMGT20140	Global Business	IM 345	B List
BMGT30130	Global Industry Analysis	IM 345	B List
MIS10040	Web Design & Web Analytics	SI Elective	B List
<b>Non-Management Electives</b>			
ECON30150	International Money and Banking	CAS EC 3xx	CAS/non-QST
ECON30160	International Trade Economics	CAS EC 391	CAS/non-QST