



Boston University Questrom School of Business MADRID MANAGEMENT INTERNSHIP PROGRAM – SPRING 2024

* Program details and requirements:

<http://www.bu.edu/abroad/programs/madrid-management-internship-program/>

* All students should meet with an advisor in Questrom’s Undergraduate Development Center before applying.

Pre-Requisites

Students must have completed their Core courses (MK 323, QM 323, OM 323, FE 323) as well as six semesters of college-level Spanish.

Approved Courses

Students take **four** courses for a total of sixteen credits while in Madrid. At least one of the courses must be a management course. A typical course load in Madrid consists of:

- QST IM430 or CAS EC497 – Internship and corresponding seminar (mandatory) – 4 credits*
- CAS SP 440 – Seminar on Contemporary Spanish Topics (mandatory) – 4 credits*
- Management Course – 4 credits
- Management Course or liberal arts course – 4 credits

**These courses are taken through the Instituto Internacional en España in Madrid. Students take their other courses at the Universidad Autónoma de Madrid (UAM).*

Important Notes

- Students may take up to **two concentration courses** abroad per concentration; of these, only **one** can fulfill an **A List** requirement.
- Students are **unable** to fulfill HUB units through courses taken at the Universidad Autónoma de Madrid

Spring—Typical Courses

Enroll in the two required courses:

BU Course #	Boston University Course Title	Questrom Equivalent	
CAS SP 440	Seminar on Contemporary Spanish Topics	CAS SP 440	CAS/Non-QST elective
IM430/EC497	Internship in Management	CAS EC497	CAS/Non-QST elective; Hub: IIC

Select two additional courses: *This list reflects courses that have been approved in past semesters. It is not an exclusive list and course offerings are subject to change.* Course approval is **required** for **any** course (both management and non-management) not listed below. [Click HERE](#) for current course availability.

UAM Course #	Universidad Autónoma de Madrid Course Title	Questrom Equivalent	
Finance NOTE: Finance is very difficult at Universidad Autónoma de Madrid.			
16755	Mercados Financieros – <i>Financial Markets</i>	FE 442	B List
16758	Financiación Internacional – <i>International Finance</i>	FE 427	B List
18261	Economía de las Empresas Financieras – <i>Banking & Financial Institutions</i>	FE 429	B List
19549	Finanzas Internacionales	FE 427	B List
16752	Analysis Financial Statement	AC414	B List
Independent Concentration			
All concentration electives listed will count, including those listed below. Must seek IC Coordinator approval.			
16775	Consolidación de Estados Financieros – <i>Consolidation of Financial Statements</i> NB: Very difficult course. Only for the brave.	Independent Elective	
16777	Programación y Control Presupuestario – <i>Programming and Budgetary Control</i>	Independent Elective	

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Courses scheduled to be offered may change slightly prior to the beginning of the term. More courses available pending Questrom Faculty approval.

Global Business			
16713	Instrumentos Comerciales de cooperación de la EU - <i>Instruments and Commercial Cooperation of the European Union</i>	IM 345	A List
16779	Dirección Internacional de la Empresa - <i>International Business Management</i>	IM 345	A List
18276	Instituciones Financieras/Económicos Internacionales - <i>International Financial/Economic Institutions</i>	IM 345	A List
16698	Financiación Internacional – <i>International Finance</i>	FE 427	B List
19549	Finanzas Internacionales	FE 427	B List
Law			
16743	Derecho Mercantil – <i>Commercial Law</i>	LA elective	B List
Marketing			
16633	Marketing Turístico – <i>Tourism Marketing</i>	MK elective	B List
16765	Desarrollo de Nuevos Productos y Marcas – <i>Development of New Products and Brands</i>	MK elective	B List
Management & Organizations			
16745	Organización de Empresas – <i>Business Organization</i>	MO elective	B List
16783/ 18299	Sociología de las Organizaciones – <i>Sociology of Organizations</i>	MO elective	B List
Strategy			
16713	Instrumentos Comerciales de cooperación de la EU - <i>Instruments and Commercial Cooperation of the European Union</i>	IM 345	B List
16779	Dirección Internacional de la Empresa - <i>International Business Management</i>	IM 345	B List
Liberal Arts			
16634	Estructura de Mercados – <i>Tourism Economics</i>	EC 3xx	Econ minor
16788	Sociología del Consumo – <i>Sociology of Consumption</i>	Liberal Arts or Non-QST Elective	
Other liberal arts courses are available and can be evaluated/approved through the Questrom UDC.			