

Alumni Schringer

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PROFESSIONAL PROFILE

Motivated Management Information Systems graduate with Systems Development Life Cycle experience. Expert at communicating and working with teams in stressful environments. Technical skills focused on customer service. Practiced adapting and working with ambiguous directions in international business settings.

AREAS OF ACHIEVEMENT

COMMUNICATION AND TEAMWORK: Developed early Chinese Agent activities with foreign co-workers resulting in a successful division launch. During poor weather conditions and lacking sleep, constructed fortifications using stones weighing in excess of 400lbs with team of 8.

LEADERSHIP: Spoke to prospective clients as the primary Chinese Agent representative during three major industry conventions. Headed client communications during further expansion of business relationships.

SYSTEMS DEVELOPMENT LIFE CYCLE: Designed information system to track delivery service errors. Analyzed organizational information requirements and developed specifications. Scheduled system creations and implementation using Microsoft Project.

SKILLS: HeidiSQL, Microsoft Project; Proficient in Microsoft Word, Excel, PowerPoint; Basic Java, Stata

EXPERIENCE

Southwest Conservation Corps, Salida, CO

September 2015 – November 2015

Crew Member

- Completed service, conservation and restoration projects for the National Park service and private land owners
- Established over 100 water drains to prevent erosion and protect recreationalists
- Forged two miles of Black Diamond mountain biking trail, three miles of hiking trail and built four turnpikes on the Continental Divide Trail using conservation best practices
- Maintained a professional demeanor while working under stressful mental and physical conditions

Shanghai E-Heng Import & Export Co. Ltd., Shanghai, China

February 2014 – June 2014

Business Development Intern

- Filed import/export documentation in accordance with Chinese regulations
- Coordinated company booths at three international industry conventions
- Led team of four to develop a new division, Chinese Agent, which now has over 50 employees
- Conducted Entrance Mat market research and analysis assisting in a client acquisition

EDUCATION

Boston University Questrom School of Business, Boston, MA

May 2015

Bachelor of Science in Business Administration; Concentration in Management Information Systems

Fudan University, Shanghai, China

Spring 2014

Study Abroad

Academic Project

Strategy Team Consulting Project

Spring 2015

- Researched the strategic and financial position of Southwest Airlines within the Domestic Airline Carrier industry; analyzed industry through Porter's 5-Forces and industry segmentation
- Delivered written report comparing Southwest Airlines to the industry leader including: Relative Cost Analysis, Non-market Strategies, Vertical Scope, Strategic Activities, Competitive Advantage, VRIO Analysis
- Led team of five in presentation to class of 35 detailing our analysis and three strategic recommendations for Southwest Airlines to implement